



UNITED STATES POWER SQUADRONS®

SAIL AND POWER BOATING



District 2 Bridge

D/Lt/C David J. Wilkinson, S - Secretary
1368 Belmont Avenue Schenectady, NY 12308
Phone (518) 393-5394 Cell: (518) 428-2576
Email: boshkong@aol.com



To: Squadron Commanders; Squadron Educational Officers; D2 Bridge; Assistant District Educational Officer; Immediate Past District Commander and Past District Educational Officer; Chairs of the Auditing, Rules and Nominating Committees

Subject: Call to the D2 Winter Council – Saturday 3 March 2018

The 2018 District 2 Winter Council will be held at the I84 Diner 853 Route 52, Fishkill, NY 12524-1561. Directions are on the attached Registration Form. The Council Meeting is open to all members. The uniform of the day is USPS Casual or Polos or appropriate comfortable attire. The Bridge will wear USPS Casual or Polos

- 0830 Registration & Continental breakfast
- 0900 Council Convenes
- 0915 Financial Report & Committee Reports
- 0930 “Everything You Need to Know to Do A Job”
- Noon Lunch
- 1300 New Business
- 1330 Instructor Development Recertification Seminar

There will be information on all Departments including the minimum items to be done for any job. The District Treasurer will have updated financial statements available at the meeting. If you have a resolution or recommendation to be put on the agenda, it must be filed with the District Secretary in writing before the Council convenes.

Under provisions of the D2 Bylaws, **5.8.3** In the absence of a squadron commander or squadron educational officer, a designated squadron member may act (proxy authorization) for the purposes of voting at a district meeting, and in the absence of an officer for whom there is an elected assistant, the assistant may act for the principal.

Squadron Proxy Voting and Attendance forms are provided as an enclosure but there will be additional forms when members check in.

All Awards from the 2017 Spring Conference (held in Williamstown, MA) should be returned in order to update the awards for the 2018 Spring Conference. Certificates presented with the awards should be kept by the Squadrons.

There will be an electronic seat packet on the District website for the Winter Council by 27 February 2018. Any additional updates will be on line by 1 March. The link below is to

the area where all the Winter Council documents, directions, instructions, electronic seat packet with instructions on how to print the entire packet or specific pages are found.

<http://www.usps.org/d2/d2event.html#District>

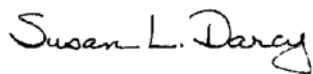
Don't want to print the seat packet? Simply download the file to your electronic device and view the documents electronically at the meeting.

Please share this information with your Squadron Bridge and Members.

If you have any questions or need more copies or information, please let me know.

Looking forward to seeing you all there!

Respectfully submitted,

A handwritten signature in cursive script that reads "Susan L. Darcy".

For the District 2 Secretary
D/Lt/C David J. Wilkinson, S

Attachments: Winter Council Registration and Sign Up Form; Directions; Preliminary Agenda; Attendance Form and Instructions; Proxy Form and Instructions; Draft of the 14 October 2017 Summer Council Minutes.



UNITED STATES POWER SQUADRONS®

D/2 Winter Council

Saturday 03 March 2018

Held at the I84 Diner 853 Route 52, Fishkill, NY 12524-1561
PHONE – 845.896.6537



The cost for the day is \$30 - includes full Lunch and breaks. Just want the continental breakfast? Cost \$5. The room is located on the left side of the I84 Diner, park on the left and use either the side entrance or the front.

General Directions:

- **From: South.** Take the NY State Thruway (Interstate 87) North to Exit 17 (Route 17K) - follow the directions from the West below.

or

Take the Taconic State Parkway to Interstate 84 W - follow the directions from the East below.

- **From: North.** Take the New York Thruway (Interstate 87) South. Take the Route 17K exit, Exit 17 toward Newburgh/Stewart Airport. Merge onto Interstate 84 East. Take Exit 12 (Route 52 - Fishkill). At the end of the exit ramp, turn right and right again into the I84 Diner parking lot.
- **From: East.** Take Interstate 84 West. Take Exit 12 (Route 52 - Fishkill). At the end of the exit ramp, turn left onto Route 52 South. After the underpass, turn right into the I84 Diner parking lot.
- **From: West.** Take Interstate 84 East. Take Exit 12 (Route 52 - Fishkill). At the end of the ramp, turn right and right again into the I84 Diner parking lot.

Registration will begin at 0830

Reservations must be received by **24 February 2018** - Late Registration fee: **\$5.00**

Mail reservations and payment to: D/Lt/C John P. Pedersen, SN
35 Dubois Street
Darien, CT 06820
Questions? Call (203) 656-3447 or tpedersen@snet.net

CUT & MAIL

District 2 Winter Council

Due Date 24 February 2018

First Registrant Name _____ Grade _____ Rank/Position _____

Second Registrant Name _____ Grade _____ Rank/Position _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Squadron: _____

Email: _____ Confirmation of reservations will be sent via Email.

The Theme for the day is: **“Everything You Need to Know to Do a Job”**. There will be short presentations followed by questions & answers. Check the Preliminary Agenda for the outline. There will be an Instructor Development Recertification Seminar in the afternoon.

To guarantee sufficient handouts, please indicate if you are planning to attend the Recertification Seminar.

____ Yes ____ No

FULL DAY: \$30.00 PER PERSON or ONLY CONTINENTAL BREAKFAST \$5.00 PER PERSON

MAKE CHECK PAYABLE TO: USPS DISTRICT 2 Amount Enclosed _____



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Phone (518) 393-5394 Cell: (518) 428-2576
Email: boshkong@aol.com

PRELIMINARY AGENDA

0830	Registration	
0900	Council Meeting Called to Order	D/C Susan L. Darcy, JN
	Invocation	P/D/Lt/C Melvin Goldstein, AP
	Pledge of Allegiance	D/FI/Lt Alexandra Digilio-Feldberg, P
	National Anthem	P/D/C Harrison R. Valante, SN
	Introductions	D/FI/Lt Alexandra Digilio-Feldberg, P
	Roll Call of Council Members and Determination of a Quorum	D/Lt/C David J. Wilkinson, S
	Approval of Summer Council Minutes	D/C Susan L. Darcy, JN
0915	Report of Treasurer and Any Committees not included in the Seat Packet	D/C Susan L. Darcy, JN
0930	“Everything You Need to Know to Do A Job” – As Educational Officers & Assistants and Committee Members	DEO Karl M. Wagner, JN ADEO Andrew Cummings, JN
1000	“Everything You Need to Know to Do A Job” – As Administration Officer & Assistants and Committee Members	D/Lt/C Andy Papademetriou, N
1030	A Very Short Break	D/C Susan L. Darcy, JN
1045	“Everything You Need to Know to Do A Job” – As Secretary & Treasurer, Assistants, and Committees Members	D/Lt/C David J. Wilkinson, S D/Lt/C John P. Pedersen, SN
1115	“Everything You Need to Know to Do A Job” – As Executive Officers, Commanders and Committee Members	D/Lt/C Martin E. Feldberg, AP D/C Susan L. Darcy, JN
Noon	Meeting Suspended for Lunch	D/C Susan L. Darcy, JN

1300	Meeting Reconvenes	D/C Susan L. Darcy, JN
	New Business	D/C Susan L. Darcy, JN
	Nominating Report	Stf/C Howard A. Sklar, AP
	Spring Conference	D/C Susan L. Darcy, JN
	Adjournment & Benediction	D/C Susan L. Darcy, JN P/D/Lt/C Melvin Goldstein, AP
1330	Instructor Development Recertification	D/Lt/C Karl Wagner, JN



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District 2 Secretary

D/Lt/C David J. Wilkinson, S

1368 Belmont Avenue Schenectady, NY 12308

H: 518-393-53945 C: 518-428-2576

Email Address: boshkong@aol.com



To: Squadron Commanders; Squadron Educational Officers; D2 Bridge; Assistant District Educational Officer; Immediate Past District Commander and Past District Educational Officer; Chairs of the Auditing, Rules and Nominating Committees; Past District Commanders; Past District Educational Officers; Governing Board Emeritus Members

From: D/Lt/C David J. Wilkinson, S
District 2 Secretary

Subject: How to Use the Attendance Form

The Attendance Form is a fillable document with two parts. When you fill out the top half, the bottom half fills in automatically. Print off the form, keep one half for your records and bring the other filled in half to turn in at the meeting.

Have many members coming to the meeting? Simply print off a bunch of copies and have the members fill them out – we'll have scissors to separate the forms at the registration desk.

If you have any questions or need an additional form, please don't hesitate to let me know.

Looking forward to seeing you at the Winter Council.

David Wilkinson

Enclosed: 2018 Winter Council Attendance Form

DISTRICT 2, UNITED STATES POWER SQUADRONS®

Voting Delegate?

Council/Conference/Seminar/Meeting Registration

NO ___ YES ___

SEMINAR/MEETING 2018 Winter Council DATE 03 March 2018

SQUADRON _____

NAME _____ GRADE _____ CERT # _____

eMAIL ADDRESS _____

CURRENT BRIDGE OFFICER, D/2 [] CURRENT D/2 NOMINATED DEPARTMENT _____

USPS NATIONAL REPRESENTATIVE [] Past District 2 Commander [] Past District 2 Educational Officer []

SQUADRON BRIDGE POSITION SQUADRON COMMITTEE under DEPARTMENT DISTRICT 2 COMMITTEE

Registration form with checkboxes for positions: COMMANDER, EXECUTIVE OFFICER, Lt/C EDUCATIONAL OFFICER, Lt. Assistant Educational Officer, Lt/C ADMINISTRATIVE OFFICER, Lt Assistant Administrative Officer, Lt/C SECRETARY, Lt Assistant Secretary, Lt/C TREASURER, Lt Assistant Treasurer, SQUADRON MEMBER. Includes checkboxes for GUEST and REPRESENTING.

DISTRICT 2, UNITED STATES POWER SQUADRONS®

Voting Delegate?

Council/Conference/Seminar/Meeting Registration

NO ___ YES ___

SEMINAR/MEETING 2018 Winter Council DATE 03 March 2018

SQUADRON _____

NAME _____ GRADE _____ CERT # _____

eMAIL ADDRESS _____

CURRENT BRIDGE OFFICER, D/2 [] CURRENT D/2 NOMINATED DEPARTMENT _____

USPS NATIONAL REPRESENTATIVE [] Past District 2 Commander [] Past District 2 Educational Officer []

SQUADRON BRIDGE POSITION SQUADRON COMMITTEE under DEPARTMENT DISTRICT 2 COMMITTEE

Registration form with checkboxes for positions: COMMANDER, EXECUTIVE OFFICER, Lt/C EDUCATIONAL OFFICER, Lt. Assistant Educational Officer, Lt/C ADMINISTRATIVE OFFICER, Lt Assistant Administrative Officer, Lt/C SECRETARY, Lt Assistant Secretary, Lt/C TREASURER, Lt Assistant Treasurer, SQUADRON MEMBER. Includes checkboxes for GUEST and REPRESENTING.



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District 2 Secretary

D/Lt/C David J. Wilkinson, S

1368 Belmont Avenue Schenectady, NY 12308

H: 518-393-53945 C: 518-428-2576

Email Address: boshkong@aol.com



To: District 2 Squadron Commanders

From: D/Lt/C David J. Wilkinson, S
District 2 Secretary

Subject: Proxy Voting at the Winter Council – 03-03-18

Based on the District 2 By-Laws Section 5.8.3, proxy voting is allowed at both Councils and Conferences. If you and/or your Squadron Educational Officer (SEO) are not able to attend the upcoming Winter Council, you are permitted to designate proxy voters for both positions. A proxy voter can be any member of your Squadron (Section 5.8.1) but only has one vote even if holding multiple positions.

Enclosed is a form to assist you if you need to designate a proxy voter for the Winter Council. When filling out the form, please **print** the voter's name and certificate number.

If you have any questions or need an additional form, please don't hesitate to let me know.

Looking forward to seeing you, your SEO and your delegates at the combined Winter Council.

David Wilkinson

Enclosed: 2018 Winter Council Proxy Form (Registration Copy – Copy for Squadron Records)



District 2 Winter Council
03 March 2018



Proxy Form

Squadron: _____

Name of Commander: _____

The following member(s) is(are) designated to serve as proxy voters for the following position(s):

Proxy Voter for the Squadron Educational Officer:

Name: _____ Certificate No. _____

Proxy Voter for the Squadron Commander:

Name: _____ Certificate No. _____

Signature of the Commander: _____



District 2 Winter Council
03 March 2018



Proxy Form

Squadron: _____

Name of Commander: _____

The following member(s) is(are) designated to serve as proxy voters for the following position(s):

Proxy Voter for the Squadron Educational Officer:

Name: _____ Certificate No. _____

Proxy Voter for the Squadron Commander:

Name: _____ Certificate No. _____

Signature of the Commander: _____



UNITED STATES POWER SQUADRONS®

SAIL AND POWER BOATING

Come for the Boating Education ... Stay for the FriendsSM



District 2

D/C Susan L. Darcy, JN

7 Hutchinson Lane

Lenox, MA 01240-2217

Phone Number 413-637-2275

Cell Number 413-281-4169

eMail: sldarcy@roadrunner.com

To District 2 Members:

First, a huge thank you to the D2 Bridge and the supporting cast of characters. How can I ever thank everyone enough for all they have done and do to make D2 one of the best Districts. I'm in debt to Martin and Alexandra – to Martin for supporting me again on the Bridge and all that entails. To Alexandra, my extra special packer and super great bartender, there are not enough words except I am so grateful to you for all you do! THANK YOU, THANK YOU ALL!

As for what I have been doing? I attended as many Holiday parties as I could and even officiated at an early Squadron Change of Watch. I represented the District at the USPS Annual Meeting only last week and hosted a Meet and Greet with D2 Bridge members.

One of the best highlights was seeing our District members walk up to get their awards. P/C Frank Kemp, JN was one of the D2 stars by achieving the status of being a Charles Chapman Award for teaching. He even brought his own cheering team from Darien! Two other shining lights were P/C Robert J. Owen, P and Ruth Owen who were awarded individual Raymond Finley Awards for their work with Sea Scouts both for D2 and also the Boy Scout Jamboree. Adding to our District's stars was an award for P/D/C Gino C. Bottino, AP from the Sea Tow Foundation. Wow, D2 has really shining stars!

The D2 Proposal was voted on and approved with an amendment. It will recognize those individuals with the appropriate qualifications but not as governing board members. As most seasoned members realize, increasing the size of the governing board is not an easy task. And with our decreasing membership numbers, it is impossible.

As before, I drove to Orlando and did my "What can the District do for our Squadrons?" Hopefully, the Winter Council's theme of "**Everything You Need to Know to Do A Job**" may be of some help to our squadrons. It isn't a lecture session but rather a short spiel and then Q & A. So please let us know your opinion – good, bad or awful.

We'll ask the BIG questions, what do Squadrons want us to offer. So come and give us your ideas. Hope to see you Saturday!

Susan L. Darcy



UNITED STATES POWER SQUADRONS®

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District Number 2

District Lieutenant Commander Martin Feldberg, AP
1610 N Jimmie Foxx Path Hernando, FL 34442
Phone Number 352.513.4947 Cell Number 914.475.3185
Mef542@tampabay.rr.com

26 February 2018

Fellow USPS members

I have just returned from a very interesting USPS Annual Meeting which was held in beautiful Orlando. The weather this year was perfect. For those who did not attend, you missed some great weather, meetings and seminars.

To recap some of the events, and new information and changes, I submit the following for your review.

1. This year District 2 had a Chapman Award recipient. Congratulations go to Frank Kemp who was able to attend and receive the award.
2. Gino Bottino was surprised to receive the Sea Tow Golden Life Jacket Award on behalf of the Stamford Sail and Power Squadron. The award was in recognition for their dedication to boat safety and their life jacket loaner station.
3. Robert Owens and Ruth Owens both received the P/C/C Raymond Finley Sea Scout Awards.
4. Susan Darcy received a plaque in recognition for her contribution to USPS for serving on the Nominating Committee and for being Chair this year.
5. The District 2 Resolution as amended was approved which will give the designation of "Distinguished Past Commander" or "Distinguished Past District Commander"
6. The actual grade names (Piloting, Seamanship, etc.) will be changed to names that will better describe the course.
7. District 2 receive the 3rd place award for Leadership Development
8. Although our membership is declining, we lost fewer members than we did in 2016.
9. We are slowly progressing to using only the "America's Boat Club" logo although the intent is not to legally change our name from USPS. As a reminder, you may use the new logo in your squadron marketing materials and website. The new logo can be found via the Marketing Committee page at USPS.ORG. The USPS Ship's Store is now selling clothing with the new logo and can be ordered online.
10. USPS has developed a national advertising campaign which will be in most major boating magazines and on social media.
11. USPS is doing better both financially and membership wise. It is anticipated that we will have a surplus at the end of our fiscal year.
12. USPS now has a new website for people interested in boating. It is called "America's Boating Club" and can be located on the web by searching for America's Boating Club or going to <https://beyondboating.org>.
13. If you are not receiving the "USPS Monthly News Blast" or the "USPS Compass" e-mail reports from National, please sign up by signing into the USPS Members website and then clicking on "managing your profile". While you are there, I suggest that you review your profile and making any corrections or additions that are necessary.

I am happy to report the Chairpersons of the Executive Department Committees are all doing an excellent job. Working behind the scene they are keeping things moving within their Committees'. P/R/C George Hollenbeck, Boat Show Officer along with Lt/C Jim Dobbs did a magnificent job preparing for and manning the Norwalk Boat Show this past September. Safety Officer, P/D/C Harrison Valante is always keeping himself up to date with the latest safety regulations and notifying

the Squadrons of prominent issues. As always, P/D/C Susan Ryan, Public Relations Officer, does an excellent job of keeping the USPS in the public limelight as well as advising the Squadrons about her successes. Our Homeland Security Officer, William Burbage has been keeping up with the changes that Homeland Security keeps making. We can be thankful that everything in our area has been peaceful. But if notifications must be sent out, Bill will be taking care of it immediately. As in the past, P/C Robert Terry is overseeing the activities of our Vessel Safety Examiners. I am very lucky to have such able-bodied persons making my job extremely easy.

D/Lt/C Martin Feldberg



UNITED STATES POWER SQUADRONS®

SAIL AND POWER BOATING



District 2

District Lieutenant Commander Karl M. Wagner, JN
35 Ridgecrest Rd Stamford, CT 06903
Phone Number 203-274-5550 Fax Number 203-276-1486 (call ahead)
KWagner9@optonline.net

25 February 2018

USPS D2 Winter Council DEO Report - Educational Leadership Meeting

I was fortunate to attend the USPS National meeting in Orlando, Florida and learned much about changes in USPS education.

Highlight of the meeting was D2's own P/C Frank B. Kemp, JN winning the Chapman Award for Excellence in Teaching. The Chapman Award is given to the top 3 instructors in USPS each year. Frank joins a prestigious group of Chapman Award winner from D2 including: D/Lt/C Frederick E. Mangelsdorf, SN from Mid-Hudson and P/C John L. Giddings, SN from Greenwich. Please join me in congratulating Frank Kemp on his achievement.

I've summarized what I've learned at the USPS National Meeting below and while this report may be lengthier than normal, please try to at least skim all the sections for items that affect your squadron and area of expertise.

Educational Organization

Steve Abbott is finishing up his term as ANEO and Bob Rayburn is taking Steve's ANEO position. Instructor Development will be led by Chuck Wells. Larry Cole will handle Educational budgeting and is "on loan" from the Treasury Department.

Educational Budget - Steve Abbott, Assistant National Educational Officer

The 2018 budget is \$346,720 total and is within +/- \$15K of the budgets over the past few years. The 2019 budget is \$332,670.

Moodle as LMS - Andy Sumberg, Educational Outreach

Moodle is an open source program that is commonly used by education organizations to manage students, classes, certifications, on-line education and other aspects of the education process. There are several varieties of the on-line education including Webinars, GoToMeeting classes, Narrated PowerPoint Presentations, Interactive Online, Distance and Blended Learning.

Currently the usps.org (member area) website handles much of the logistics of scheduling classes, registering students, enter grades (ABC only) and other class logistics. Webinars are delivered live at scheduled times and are gaining in popularity. Traditional USPS classes are sometimes delivered via online meetings (e.g. GoToMeeting, WebEx, Skype, etc.) This helps

overcome distance and business travel issues. Narrated PowerPoints offer a self-learning approach to topics and are currently posted on the University of West Florida LMS and with 20+ offerings. These may be moved to a USPS Learning Management System (LMS) in the future. Interactive Online seminars started in 2013 and are hosted with Boat US Foundation LMS. Boat US contributes about 50% of the students and works well for "cross-selling" between Boat US and USPS.

There are changes in the way that courses are delivered toward "Distance and Blended" learning. In the future, USPS courses will include on-line materials as well as classroom materials. "Pre-lecture" materials would be delivered via narrated PowerPoints and/or Online seminars. This is equivalent to "read the next chapter before class" that we do now. Traditional class meetings would still take place, but for distance learning, the class meeting can use GoToMeeting/WebEx/Skype.

Moodle Delivery Methods - Bob Rayburn, Assistant National Educational Officer

Gayle Campbell is an experienced Moodle Administrator and Vanessa Goodrum has Front end app/Web Designer experience with Moodle

A prototype Moodle installation on USPS server, accessible via Virtual Private Network (VPN). Moodle has chat rooms and discussion forums to communicate with students. Students can indicate their progress so the Instructor knows if they are keeping up with the class material. Moodle supports a glossary for terms and definitions. Moodle supports on-line HW questions as well as quizzes and testing. There are interactive web pages that test terms by moving terms to the appropriate area.

The current USPS course content developers (e.g. Educational Committee Members) will be trained to move course content into Moodle. This process will likely include content updates for restructuring as well as updating to current information. This process will change the way content is authored at USPS.

Branding Educational Materials - Jan Wright, Publishing Committee

The USPS course materials need to move to the new America's Boating Club logo. The new logo only works with light colored backgrounds. America's Boating Club is not a centered logo and hence does not go well with centered titles. The new America's Boating Club logo works best on the bottom of the textbook covers and the background color can be lighter. The textbook title is in white and works well against a dark background.

Informally, after showing several different combinations, the Educational group prefers the new America's Boating Club logo at the bottom of the textbook front cover and on the page footers. The United States Power Squadrons logos and other details inside the front cover and on the back-cover work well. The back cover promotes other seminars and course.

Chapman Award Recommendations - Jan Wright, Publishing Committee

An effort was undertaken to see what can be done to improve the Chapman nomination process to get greater participation. Some common mis-perceptions are: (false) new instructors need to teach more; (false) only SNs have a chance to win.

The documentation process is perceived as too cumbersome and some suggested Chapman process improvements are: Better communication about winners and process via DEO/SEO/Cdr; Using a checklist to simplify the information collected; Eliminate PR/Photo information, since this is only used for winners;

Simplified forms have been drafted and are under review. Chapman submissions will be electronic (e-mail) in the future. HQ-800 has been extended to show up to 3 instructors per course to better support an accurate teaching history.

eBooks Procedure and Policies - P/R/C Priscilla B. Clarke

Seamanship 2016 eBook has been launched, catalog number 15-72-106 on January 23rd. Complimentary eBook for instructor and SEOs after 3 eBook sales. Mid July class completion is conclusion of the eBook pilot program for Seamanship. No shipping charges for eBook only orders.

Ship to officer gets pdf attachment with eBook redemption key - e-mail address must be valid. Ship to officer distributes eBook keys to the class students. After the student receives their redemption key, they go to the eBook redemption page and enter their redemption key and **MEMBER NUMBER** to download the eBook. Students must be USPS members or USPS University members. Redemption keys expire after 45 days and the squadron is not charged for unused redemption keys. Student retains eBook forever.

Business Model Discussion - Craig Fraser, National Educational Officer

There are several challenges facing USPS: Membership is down, squadrons are teaching fewer classes, increased competition from state and private organizations, fewer teaching resources and challenge to keep the courses and seminars updates.

Can you go to "print-on-demand" model? Course textbooks and seminar Canadian Power Squadron (CPS) currently uses a Print-on-Demand model. CPS also uses outsourced warehousing with publishers where the books are direct shipped to the students.

Course books for some courses are currently available via the Ship's Store, but the sales are small. Prices for course books sold directly to the public are generally at a much higher price than squadron pricing.

Should slides for courses and seminars be all narrated? Ultimately for the blended learning, slides will need to be narrated as well as for seminar development.

Educational Course Name Changes - Craig Fraser, National Educational Officer

The USPS courses are changing names:

Current Name	New Name	USPS Grade for Course
Seamanship	Boat Handling	S
Piloting	Marine Navigation	P
Advanced Piloting	Advanced Marine Navigation	AP
Junior Navigation	Offshore Navigation	JN
Navigation	Celestial Navigation	N (or SN with 6 Electives)

USPS Grades **ARE NOT** changing. Courses (not seminars) still have exams and passing the exam is necessary to get the USPS grade.

Seamanship is still 2016 version textbook/eBook and in mid-2018, Seamanship will become 6 seminars.

Marine Navigation (Piloting) will continue to have traditional techniques and as well as electronic techniques. **Advanced Marine Navigation** (Advanced Piloting) will be available Mid 2019. **Offshore Navigation (Junior Navigation)** and **Celestial Navigation (Navigation)** dates TBD.

The course names will change and textbooks will be updated with the new names once the current stock of textbooks is exhausted.

Canadian Power Squadron - Peter Bolton, National Educational Officer CPS

Similar to USPS, CPS is challenged by marketing and name recognition. CPS is starting to offer distance learning courses, starting with the celestial courses that typically have fewer students. By increasing the reach of the course, class size is increased. CPS is further challenged by the need to have both English and French versions of their courses. Most course material starts out in English and is translated to French. CPS is using some published books instead of authoring their own. This eliminates the need to warehouse books, since the publisher warehouses the books and they are shipped directly to the squadrons. CPS is working on creating a common publishing committee to help ensure CPS course materials are consistent.

Pricing of Courses that Include Seminars - Steve Abbott, Assistance National Educational Officer

Squadrons have a **choice** to teach a course, series of seminars or both. If **both** a seminar and course are scheduled, some students may only attend for a single seminar (AKA course chapter) or attend all sessions to complete the entire course.

No price changes are proposed as we transition to seminar/course combinations. For example, the current Seamanship price is \$48 and the seminar is priced at \$23. Textbooks may be delivered as traditional hardcopy books or eBooks. For students that pass the **course** exam, they will be marked as passing the all seminars associated with the course and any seminar fee is waived.

If student takes a course, does not pass or does not take the exam, the student *may* choose to get credit for the seminars for the \$10 seminar registration fee. If the non-exam student chooses to **NOT** have the seminar credited, there is **NO ADDITIONAL FEE**.

The break-even point for a number of seminars/course chapters is between 3 to 4 seminars. If a student wants to take 3 or more seminars of a course, it will generally be less expensive to take the full course rather than just a subset of seminars. If your squadron uses non-member pricing to fund membership, it is suggested that you use 1/3 third of the annual membership cost to price the non-member fee for seminars. This makes the break-even point for seminars and courses to be the same for member/non-member pricing.

Marketing Update - Paul Mermelstein, Marketing Committee

There is a 2018 advertising program for USPS that is targeting boaters and will generate over 19 million impressions. Two growth categories for USPS are Outdoor Adventurers and Sociable

Adventurers. Outdoor Adventurers use boating as a means to relax and Sociable Adventurers enjoy the outdoors in the context of their family and friends.

It is important for USPS education to customize and target content to different audiences. Different training modes (distance learning, classroom versus on-line versus blended, hands-on/skills based, etc.) are needed for the different groups. In addition, we need to recognize other activities that use boating versus boating as the main activity. For example, water fowl hunting uses boating, but the main activity is hunting, not boating.

Digital Media Library, America's Boating Channel - Marty Lafferty

There is a new web site americasboatingchannel.com and presence on Facebook, Twitter and Instagram. The new website is organization by themes and there is a Boating Educators Webpage that includes Instructor Manuals about how to use videos in DML. The DML includes the video clips as well as animations.

The DML has an option to download all the videos so that you can use them offline, possibly integrated into PowerPoint or other applications.

There is a new PWC mini-series that show how to operate a Personal Water Craft. These will eventually be integrated into a 90-minute seminar. There are 6 segments each with a 5-minute video, 5-minute expert discussion and 5-minute Q&A.

America's Boating Club Learning Center - Scott McDonald, Boat Operator Certification (BOC)

The USCG strategic plan includes: Priority 1 - Cultivate a boating public that is better prepared to engage in safer boating behaviors. Initiative 1 - Improve and expand recreational boating education, training and outreach.

Less than 1% of boaters receive formal skill training in powerboat operation. Barriers to this are culture and access to affordable training. Squadrons are limited by volunteer time and resources such as training boats.

The solution is, with funding and support of USCG, to create a network of dedicated training centers, staffed with paid instructors to teach on-the-water skills. The current plan is for 3 centers to start in 2018. Site 1 is targeted for Florida (starts Jul 2018), Site 2 in Texas (starts Oct 2018) and Site 3 in California (starts Jan 2019). For the first 18 months, the target is approximately 450 people for training across the three centers.

Currently searching for partners to co-locate training to keep operating expenses low. Classroom for 8 students, marina, enough water space for on-plane operation, vessel storage and public access. Largest cost goes towards instructors. Instructors will be USPS members possess USCG licenses. The employment will be part-time, seasonal.

POTW is now called "Hands-on Training: Basic Powerboat". Prerequisite is NASBLA compliant boating safety course.

EDN-93, Revenue Sharing and ABC3 Reporting - Craig Fraser, National Educational Officer

EDN-93 is the policy about course and seminar contents. It should be referred to ensure that content is accurate and that course and seminar updates are provided to national to benefit for all. ABC3 slides cannot be changed, as they are approved by state boating regulators.

Revenue sharing for on-line sales is shared between all 350 squadrons. The on-line sales revenue has been low. Total sales from 4 years of ABC3 sales in \$41K and the distribution is about \$30 per squadron. The Boat US online revenue share is \$16.45 per squadron and U of West Florida is \$8.70 per squadron. Total \$54.60 per squadron. Revenue sharing will be discontinued.

ABC class completions are reported to each state in November each year. This data comes from HQ-800 and it is imperative that each squadron use HQ-800 and ensure accurate data in there. If a squadron teaches a state course, this **MUST BE REPORTED** so that results can be accurately reported to the state. **If your squadron is using the State boating curriculum instead of ABC3, you must track and report the results to USPS D2 and USPS National to ensure accurate reporting.**

Boat Operator Certification - Scott McDonald

The Certifier seminar has been updated. The updates include rebranding, shortened time and clearer distinction between Certifier and BOC. Actual certification process has not been changed. The certifications data has been updated for IN and CN and the data/certifications should be accurate.

USPS has a national BOC school and guides are available. It is desired to have more schools throughout the country. The BOC group has begun using National USPS's iContact system for e-mail marketing to get more students for the Basic Boat Handling Seminar (formerly POTW).

Conclusion

As you can see, there are many updates and changes in USPS Education. At times, you may feel overwhelmed by all the changes, but you can take each change one at a time and you always have the support of your D2 Bridge and squadron colleagues

As always, if you have any questions, need help or resources, please do not hesitate to ask.

Thank you in advance for all that you do for USPS and the boating community

D/Lt/C Karl M. Wagner, JN



UNITED STATES POWER SQUADRONS®

SAIL AND POWER BOATING



District 2

District Lieutenant Commander Andy Papademetriou, N-IN
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25 February 2018

D2 Admin report– Winter Council 2018

The Admin department continued its activities for the year in support of the District mission which is to “provide leadership, training, resources and act as a center of excellence to assist squadrons achieve their goals”.

I would like to thank the committee chairpersons for their dedication and selfless efforts in ensuring that the various committees are supporting the district initiatives:

Membership – P/D/Lt/C John W. Steger, JN
Operations Training – Lt/C Frank E. Palmieri, JN
Ch/Councils and Conferences – Stf/C Howard A. Sklar, AP
Assist Ch/Councils and Conferences P/D/Lt/C Edward V. Weber, SN
Member Involvement – P/D/C Susan P. Ryan, JN
Member Benefits – P/D/Lt/C Virginia Schmidt-Gedney, AP
Conference Memorial – P/D/C Jeffrey C. Gerwig, AP
Outstanding Squadron/ Shipping Over Awards – D/C Susan L. Darcy, JN
Sea Scout Liaison – P/C Robert J. Owens, P

The United States Power Squadrons branding change to America’s Boating Club is gathering momentum as the Marketing Committee has finalized their call for the change to be implemented over the second half of 2017. At the USPS 2018 Annual meeting in Orlando, the change was omnipresent and it was clear that the implementation is everybody’s job. The call for change has caught the fancy of many squadrons, including D2 squadrons, who are busily adopting the new brand. It is truly an exciting time because after sixteen years of membership decline, we are seeing signs of the bottom trough. It is the estimate of many of us that the change to a self-evident name, requiring no explanation of what it is all about, will provide the impetus for the recovery. The invigoration and excitement are contagious. This is an area where the district needs and will provide the leadership to make the change as seamless as possible and become a springboard for the future of our organization.

As the District admin officer, I monitored the activities of the department, participated in the district conferences, the USPS annual meeting in Orlando, and wrote articles for the D2 newsletter.

I am looking forward to continue serving on the district bridge while learning the ins and outs of our organizational psyche.

Best regards
D/Lt/C Andy Papademetriou, N-IN
D2 Admin Officer



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Storm King Power Squadron

P/C Robert J. Owens, Jr., P

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Kiamesha Lake, NY 12751
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25 February 2018

D2 Sea Scout Liaison Report-- Winter Council 2018

My report as the United States Power Squadron/Sea Scout Liaison for District 2 is as follows:

I have been in contact with all the Squadrons in District 2 this past year requesting updated information on joint activities and training that occurred with Sea Scout Ships in their respective areas. I will be back in touch with the incoming officers when I return home in mid April.

I am presently attending the U.S. Power Squadron Annual Meeting in Orlando and plan to attend the Sea Scout breakout session on Friday. I also expect to help man the Sea Scout table at the Expo this week.

As part of my combined duties as United States Power Squadron/Sea Scout Liaison I was part of the Power Squadron/Sea Scout exhibit at the Boy Scout National Jamboree in West Virginia.

Respectfully submitted,
P/C Robert J. Owens, Jr., P



UNITED STATES POWER SQUADRONS®
DISTRICT 2



NOMINATING COMMITTEE
Slate Bridge Year 2018-2019
3 March 2018

District Bridge Officers

District Commander	P/R/C Susan L. Darcy, JN Berkshire
Executive Officer	D/Lt/C Andy Papademetriou, N Westchester
Educational Officer	D/Lt/C Karl M. Wagner, JN Norwalk
Administrative Officer	P/C Robert J. Terry, P Sacandaga
Secretary	D/Lt/C David J. Wilkinson, S Lake George
Treasurer	D/Lt/C John P. Pedersen, SN Darien
Ass't. Educational Officer	Lt/C Andy M. Cummings, JN Greenwich

General Committees

Nominating Committee

P/D/C Denise A. Filios, AP Norwalk (2019)
P/D/C Gino C. Bottino, AP Stamford (2020)
P/D/C Vincent Evans, P Storm King (2021)
Cdr Craig R. Burry, P Saugatuck River
Lt/C Frank W. Isele, N Mohawk-Hudson
P/D/C Harrison R. Valante, SN Saugatuck River

Rules Committee

Lt Robert P. Kelly, SN Westchester (2019)
Stf/C Carl E. Filios, SN Berkshire (2020)
Stf/C Howard A. Sklar, AP (2021)

Auditing Committee

P/C William F. Gratz, SN Westchester (2019)
P/C Edward V. Weber, SN Mid-Hudson (2018)

Respectfully submitted by,
P/D/C Howard A. Sklar, AP Westchester (*Chair*)
P/D/C Denise A. Filios, AP Norwalk
P/D/C Gino C. Bottino, AP Stamford
P/D/C Harrison R. Valante, SN Saugatuck River
Cdr Craig R. Burry, P Saugatuck



UNITED STATES POWER SQUADRONS®
SAIL AND POWER BOATING



District 2

Planning Committee

Stf/C Howard A. Sklar, AP

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Cell Number 914-400-9279
hasklar@gmail.com

**Report of the District 2 Planning Committee
To the
Winter Council 3 March 2018**

I will begin this report by thanking you all, on behalf of myself and the Planning Committee, for allowing us the opportunity of serving you these past years. Over these years we have held conference calls and had one on one conversations with the sole purpose of bettering the district and trying to make it more responsive to the squadron's needs.

We established a mission statement for the district and with your approval, conducted a survey to find out and, understand some of the current and future needs of the member attendees. To the committee's surprise we had 100% participation by the members of the council. The results of that survey were not only presented, they were incorporated into the way current councils and conferences are conducted.

We were pleased with the success of the round table format used at a council to create a more give and take flow of ideas and comments between the district bridge and the squadron commanders. Our recommendation to the district and Commander is that this format be employed more often.

We appreciated that our recommendation to have the most recent past district meeting minutes be made available at the next district meeting to its attendees.

We were pleased with the results of the testing of an electronic meeting and see that as the way in the future to bring more attendees to the meetings.

We were pleased to see the district run a combined council/conference as a single day event and recommend that this format continues.

As a committee we are of one mind that we have met the objectives that we set when we were formed. We are pleased with our results although we are aware there is more room for improvement of district meetings and the functionality of the district. These duties and responsibilities will be left to others as we respectfully retire. If there is a need for this committee to go forward it will be up to the then current commander and council to seek out and appoint new members.

As chairperson, I thank the present and former members of the committee for their hard work, commitment and diligence to duty. They are in no specific order:
Karl Wagner, Anne Peskin, Carl Filios, Robert Shivokevich, Frank Kemp, Wayne Garnsey, and Gino Bottino.

Respectfully submitted

Stf/C Howard A. Sklar, AP - Chairperson
D/Lt/C Karl M. Wagner, JN - Secretary
Stf/C Carl E. Filios, SN
P/R/C Anne Peskin, SN
P/D/C Gino C. Bottino, AP